

DELIVERED NOV 04 2021

# City of Middleburg Heights

LIFE INSURANCE RES 2021.doc

RESOLUTION NUMBER 2021- 87

**Introduced By: Mr. Bortolotto, Mr. Meany, and Mr. Grech**

## **A RESOLUTION ACCEPTING LIFE INSURANCE PROPOSAL FROM NATIONAL INSURANCE SERVICES, INC., AND DECLARING AN EMERGENCY**

WHEREAS, proposals were received by the Director of Finance of the City of Middleburg Heights, Ohio for the purchase of life insurance coverage for the City of Middleburg Heights' employees for the period beginning January 1, 2018 to December 31, 2018, and;

WHEREAS, the proposal of Madison National Life Insurance Company, as carrier for the furnishing of life insurance coverage was considered best, and;

WHEREAS, Madison National Life Insurance Company has agreed to extend the contract for the furnishing of life insurance coverage for the one year period commencing January 1, 2022 at no increase in premium;

NOW THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF MIDDLEBURG HEIGHTS, CUYAHOGA COUNTY, STATE OF OHIO;

Section 1. That the proposal of National Insurance Services, Inc. as agent with Madison National Life Insurance Company, as carrier for the furnishing of life insurance coverage, for the three-year period was considered best and is hereby accepted:

Section 2. It is found and determined that all formal actions of this council concerning and relating to the passage of this ordinance were adopted in an open meeting of this council and that all deliberations of this council and any of its committees that resulted in such formal actions were in meetings open to the public in compliance with all legal requirements, including Section 121.22 of Ohio Revised Code.

Section 3. That this resolution is declared to be a measure for the preservation of the public peace, health, and safety of the citizens of the City of Middleburg Heights, Ohio, the immediate emergency being the necessity of the continuing life insurance for its employees through the year 2022, therefore, this ordinance shall be in full force and effect immediately upon its passage and signature of the Mayor.

PASSED 11-9-21

David Bortolotto  
PRESIDENT OF COUNCIL

ATTEST m meala

APPROVED ON 11-10-21

PRESENTED TO MAYOR 11-10-21

Matthew Gustaf  
MAYOR

ROLL CALL	YEAS	NAYS
BORTOLOTTA	<u>x</u>	_____
ALI	<u>x</u>	_____
SAGE	<u>x</u>	_____
MEANY	<u>x</u>	_____
MCGREGOR	<u>x</u>	_____
FERENCE	<u>x</u>	_____
GRECH	<u>x</u>	_____

I, Mary Ann Meala Clerk of the Council of the City of Middleburg Hts., Ohio, hereby certify that Res. 2021-87 adopted by the Council of the City of Middleburg Hts., on 11/9/21 was posted for a period of fifteen days, beginning 11/11/21 and remained so posted for fifteen days at the two posting places as designated by Charter.  
Mary Ann Meala  
Clerk

**CERTIFICATE**  
I, Mary Ann Meala Clerk of Council of the City of Middleburg Heights, Ohio, do hereby certify that the foregoing is a true and accurate copy of Res 2021-87 passed on the 9<sup>th</sup> day of November 2021 by said Council.  
Mary Ann Meala  
Clerk of Council



September 2021

Jason Stewart  
Director of Finance  
City of Middleburg Heights  
15700 East Bagley Road  
Middleburg Heights, OH 44130-4896

RE: Insurance Renewal for City of Middleburg Heights , Group # 030490  
Life, Madison National Life Insurance Company, Inc.  
Carrier Policy # 4386, NIS Policy # 15247

Dear Mr. Stewart:

The Life Insurance renews January 1, 2022. I am pleased to inform you that Madison National Life Insurance Company, Inc. has determined that a rate adjustment is not needed. Your renewal rates are as follows:

**Life and AD&D**

Class Title	Current Rate Per \$1,000 of Coverage	Renewal Rate Per \$1,000 of Coverage	Impact
All Classes	\$0.189/ \$0.027	\$0.189/ \$0.027	Pass/ Pass

These rates are guaranteed for 1 Year until January 1, 2023, assuming no changes to the current benefit structure.

We believe our level of commitment to you is most evident in our ongoing efforts to secure both competitive pricing and extended rate guarantees. We truly appreciate your business and the opportunity to continue negotiating on your behalf.

Thank you for your continued business. Please do not hesitate to call me if you have any questions.

Sincerely,

Landon Mowry  
Account Representative, Insured Products

**Corporate Headquarters**  
250 South Executive Drive  
Suite 300  
Brookfield, WI 53005

**Indiana Office**  
9100 Meridian Square  
50 East 91st Street  
Suite 315  
Indianapolis, IN 46240

**Michigan Offices**  
310 East Michigan Avenue  
Suite 503  
Kalamazoo, MI 49007

43120 Utica Road  
Suite 400  
Sterling Heights, MI 48314

120 East Liberty  
Suite 220  
Ann Arbor, MI 48104

**Minnesota Office**  
14852 Scenic Heights Road  
Suite 210  
Eden Prairie, MN 55344

**Nebraska Office**  
9202 West Dodge Road  
Suite 302  
Omaha, NE 68114

**Pennsylvania Office**  
375 Southpointe Blvd  
Suite 220  
Canonsburg, PA 15317

Renewal eForm # 10179  
Insurance Renewal for City of Middleburg Heights , Group # 030490  
Life, Madison National Life Insurance Company, Inc.  
Carrier Policy # 4386, NIS Policy # 15247