

**CITY OF MIDDLEBURG HEIGHTS, OHIO**

Resolution No. 2021- **78**

Introduced By: Mayor Matthew Castelli

**A RESOLUTION  
ACCEPTING THE CONSORTIUM BID OF CARGILL, INC.  
FOR TREATED SODIUM CHLORIDE FOR THE  
2021-2022 SEASON (11/1/2021 – 10/31/2022)**

WHEREAS, through Resolution 2015-29, the City entered into an agreement with various surrounding municipalities for the purpose of forming a Joint Municipal Improvement Consortium; and

WHEREAS, the City may purchase road salt through its membership in the Joint Municipal Improvement Consortium (JMIC) at a lower rate than if purchased on the open market; and

WHEREAS, the Consortium has received a bid from Cargill, Inc. – Salt, Road Safety, 24950 Country Club Blvd., Suite 450, North Olmsted, OH 44070 for the purchase and delivery of **Treated Sodium Chloride** in the amount of \$62.28 per ton, dump delivery and \$72.28 per ton, piler delivery for the period November 1, 2021, through October 31, 2022, as set forth in Exhibit A attached hereto, determined to be the lowest and best bid submitted.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF MIDDLEBURG HEIGHTS, STATE OF OHIO, AS FOLLOWS:

**Section 1:** That the bid of Cargill, Inc.-Salt, Road Safety, through the Joint Municipal Improvement Consortium, for the supplying of **Treated Sodium Chloride** in the amount of \$62.28 per ton, dump delivery and \$72.28 per ton, piler delivery for the period November 1, 2021, through October 31, 2022, as set forth in Exhibit A attached hereto, is hereby accepted as the lowest and best bid submitted.

**Section 2:** That the Mayor and Finance Director are hereby authorized to enter into a contract with Cargill, Inc.-Salt, Road Safety, 24950 Country Club Blvd., Suite 450, North Olmsted, OH 44070, in accordance with Section 1 of this Resolution.

**Section 3:** That there is hereby appropriated from the Street M&R Fund sufficient money to implement this Resolution.

Section 4: It is hereby found and determined that all formal actions of this Council concerning and relating to the passage of this Resolution were adopted in an open meeting of this Council, and that all deliberations of this Council and any of its committees that resulted in such formal actions were in meetings open to the public, in compliance with all legal requirements, including Chapter 107 of the Middleburg Heights Code and Section 121.22 of the Ohio Revised Code.

Passed: 10-26-21

Presented to Mayor: 10-27-21

Attest: M Meala  
Clerk of Council

David Bortolotto  
President of Council

Matthew Castle  
Mayor

Approved On: 11-4-21

	Yea	Nay
Bortolotto	<u>X</u>	_____
Ali	<u>X</u>	_____
Sage	<u>X</u>	_____
Meany	<u>X</u>	_____
McGregor	<u>X</u>	_____
Ference	<u>X</u>	_____
Grech	<u>X</u>	_____

I, MaryAnn Meala Clerk of the Council of the City of Middleburg Hts., Ohio, hereby certify that Res 2021-78 adopted by the Council of the City of Middleburg Hts., on 10/26/21 was posted for a period of fifteen days, beginning 11/4/21 and remained so posted for fifteen days at the two posting places as designated by Charter.

MaryAnn Meala  
Clerk

**CERTIFICATE**

I, MaryAnn Meala Clerk of Council of the City of Middleburg Heights, Ohio, do hereby certify that the foregoing is a true and accurate copy of Res 2021-78 passed on the 26<sup>th</sup> day of October 2021 by said Council.

MaryAnn Meala  
Clerk of Council

**CARGILL, INC. SALT, ROAD SAFETY**

To supply in accordance with specifications, for a one-year period, the sum of:

**Cost for First Year (11/1/21 – 10/31/22), Untreated Sodium Chloride:**

\$54.15 Per Ton, Dump Delivery      \$64.15 Per Ton, Piter Delivery

**Cost for First Year (11/1/21 – 10/31/22), Treated Sodium Chloride:**

\$62.28 Per Ton, Dump Delivery      \$72.28 Per Ton, Piter Delivery

**Products Bid:** Sodium Chloride for Ice Control & Enhanced Clearlane Deicer

**80% Contractual Minimum/140% Maximum:** Yes

**Second and Third Year Optional Extensions:** Yes

**Guaranteed Delivery Within 24-72 Hours?** Yes

**Minimum Order?** Yes.....Quantity:    22 Tons/Dump      200 Tons/Piter

**Exceptions:** Cargill, Inc.-Salt, Road Safety may subsequently agree to supply additional tons of product on mutually agreeable terms, on a request-by-request basis. Under no circumstances shall Cargill, Inc. be obligated to pay damages or penalties for failing to supply product in excess of the maximum quantity.

**Name & Address of Bidder:**  
Cargill, Inc. – Salt, Road Safety  
24950 Country Club Blvd., Suite 450  
North Olmsted, OH 44070  
Phone: 800-600-7258      Fax: 888-739-8705

**Contact:** Rob Wilder, Customer Care Representative  
Salt\_CustomerCareRoadSafety@Cargill.com